

American Brahman Breeders Association (ABBA) is seeking qualified candidates for Executive Vice President. This position is responsible for providing the overall leadership for the association's staff and members. The position will closely interact with all members of the ABBA Board of Directors, Committees, vendors and service providers.

The selected candidate would lead one of the global beef industry's longest running purebred beef associations, represent progressive and committed Brahman breeders on a global level, manage a professional team, represent the association at worldwide beef events and guide the organization as demand for Brahman cattle genetics continue to expand.

Despite being a small U.S. beef breed association, ABBA maintains a large presence on a global scale. Some highlights of ABBA include:

- Positive net membership growth from 2011 to present.
- Increased trend in registration and transfer numbers of Brahman cattle
- Very strong youth program with one of the largest youth breed associations
- World Brahman Congress to be hosted by the ABBA in November 2024

Position Announcement Title: Executive Vice President

Responsibilities:

- Manage the association's daily activities while providing a positive leadership and management climate, and delegating responsibility to employees.
- Understand modern breed registry functions with utmost priority given to prompt and efficient registrations and transfers of cattle. Provide database management oversight, safeguarding the integrity of the association's herd book and genetic evaluation.
- Oversee the planning and executing key ABBA activities including an annual meeting, international Brahman Show held at Houston Livestock Show each year, board of directors' meetings, national junior show, field days, and more.
- Protect the association's fiscal integrity by working closely with the organization's accountants and Finance Committee to maintain sound financial practices, including the development and implementation of a realistic annual budget that ensures the long-term financial viability of the association and managing investments. Provide quarterly financial statements to the Board of Directors.
- Collaborate with the association's Performance & Breed Improvement Committee in the development and implementation of new technologies and tools to strengthen the breed's genetic evaluation.
- Provide oversight to the association's vendors and service providers.
- Provide information to beef industry publications to promote ABBA and benefits of Brahman.
- Position ABBA as a valued beef industry member, seeking opportunities to grow the breed's global footprint and expand the association's profit centers through partnerships and collaborations.
- Maintain frequent communication with staff, Board of Directors and committees.
- Direct the hiring/dismissal, training and performance reviews of all employees.
- Represent the association at industry events to promote ABBA and Brahman cattle.



Work with ABBA committees to provide guidance, planning, and execution of activities including but not limited to:

- Develop ABBA's annual print media and marketing strategy.
- Serve as liaison between ABBA and sanctioned livestock shows including judge selection and confirmation, show rules, weighing and measuring, and other rules set forth by the ABBA Show Committee.
- Oversee ABBA Youth Activities director, who manages the American Junior Brahman Association (AJBA).
- Oversee ABBA awards including show points, performance awards, hall of fame, and others.
- Oversee ABBA Bull Test and Carcass Evaluation Program
- Oversee Brahman F-1 program, F1 certification and registry; and EAR program.

Qualifications:

- A bachelor's degree is required, preferably in animal science, business, finance, agriculture or agri-business.
- Livestock or purebred beef industry background is highly desirable.
- Strong organizational skills with the ability to manage multiple priority projects quickly and efficiently under deadlines of a busy office.
- Strong computer skills including understanding of Microsoft Word, Excel, Power Point, email, and web browsing. Experience with QuickBooks Online a plus.
- Have an understanding of beef cattle genetics and DNA.
- Experience and understanding of association management and a board of directors is preferred.
- Experience working with youth programs is preferred.
- Ability to make travel arrangements for yourself and others.
- Ability to take direction from a Board then visualize, plan, and execute initiatives from start to finish.
- Strategic planning, financial management, personnel/office management and program leadership experience is essential.
- Ability to conceptualize and articulate new ideas and opportunities for the association.
- Skilled communicator with strong written and oral communication skills. Ability to converse knowledgeably and
 professionally with representatives from diverse backgrounds, within the purebred beef industry, agricultural
 community and other areas.
- Leadership, integrity and management skills with the ability to work effectively with ABBA staff, producer leadership, vendors, service providers and stakeholders.

Travel Requirements: Travel will be required approximately 25% of the time, including weekends, to local, regional, national and international events. A valid passport is required. ABBA provides an official vehicle for use to and from events.

Location: The ABBA office is located in Bryan, Texas.

Compensation: Commensurate with skills and experience. A competitive benefit package is included.

Application Process and Timeline: Please submit a cover letter, professional resume, and salary requirements to American Brahman Breeders Association, Iridiana Ibarra, Office Manager at <u>iridiana@brahman.org</u>

The initial round of applications will undergo review on May 10, 2024. We anticipate filling the position by July 1, 2024.