American Brahman Breeders Association (ABBA) is seeking qualified candidates for the Director of Association Services position. The Director of Association Services shall be responsible for administration of the Association's performance program, Brahman Herd Improvement Records and shall represent the Association at the direction of the Executive Vice President; shall have primary Association responsibility in the area of new members, research, association programs and activities and shall perform all other duties properly ordered by the Executive Vice President or the Board of Directors or which usually pertain to the position of Director of Association Services.

The ideal candidate is passionate about the beef industry, and Brahman cattle.

For more information, including a job description with a list of qualifications and the application process, please visit www.brahman.org or contact ABBA EVP Dr. Joe W. Mask at jwmask@ brahman.org or 979-485-5528. Applications are due March 10, 2021 and must include a cover letter and professional resume. All applications will be kept strictly confidential.

# Director of Association Services

# **Responsibilities:**

- Work directly with membership for ranch visits, consultations, and all, member programs
- Represent ABBA in a professional manner at sales, field days and other industry events
- Build relationships with commercial cattlemen and industry partners
- Promote Brahman Cattle throughout the ag industry
- Work with consulting geneticists on new EPD development and research
- Review performance records for accuracy relevance
- Monitor ongoing projects to include, but not limited to, the EAR program and Performance Bull Test.
- Assist in presentations and events as needed
- Educate members and commercial producers about ABBA programs and other beef industry opportunities.
- Report to EVP

# **Qualifications:**

- A bachelor's degree, ideally in animal science, agriculture or agribusiness. An advanced degree is preferred, but not required.
- Livestock or purebred beef industry background is highly desirable.
- Strong organizational skills with the ability to manage multiple priority projects quickly and efficiently under deadlines of a busy office.
- Strong computer skills including understanding of Microsoft Word, Excel, Power Point, email, and web browsing.
- Evidence of drive and initiative. Must be a self-starter
- Ability to conceptualize and articulate new ideas and opportunities for the association.
- Skilled communicator with strong written and oral communication skills.
- Must be able to work flexible hours.

### **Travel Requirements:**

Travel will be required approximately 50% of the time, including weekends, to local, regional, national and international events. A valid passport is preferred.

### Location:

The ABBA office is located at 1920 West Villa Maria Road, Suite 302, Bryan Texas 77807

### **Compensation:**

Commensurate with skills and experience. A competitive benefit package is included.